



JASON LONG

Tenant Representative
Griffin Partners
iCORE Global – Houston

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CAREER MILESTONES

University of Texas graduate

BA – Liberal Arts

2002 – 2007

Letico Corporation

Promoted to Regional Sales Manager - 2006

2007 – present

Joined Griffin Partners

Project Leasing & Tenant Representation

Top producer – Tenant Rep

2001 – Present

Houston Livestock Show & Rodeo Breeders

Greeters Committee - Captain

PROFESSIONAL PROFILE

Jason joins Griffin Partners from a long standing family relationship with the real estate title business. He understands the importance of the due diligence and effort it takes to get business closed properly. He also has wealth of knowledge and sources for researching the information behind what is happening in the real estate markets. His business background is in sales and sales management so he understands the need for effective communication and team efforts. He prides himself in maintaining customer loyalty and creating strong business relationships.

As a member of the leasing staff Jason works in the areas of tenant representation and corporate real estate needs. He works directly with Drew Lewis, our Co-Chairman whose 37 years of experience is a resource for his clients. Jason also works with Chris Lewis, Vice President of Leasing, on a series of working client assignments. Their group has handled millions of square feet of tenant requirements in leasing, building, purchasing or developing to meet their clients' needs. Additionally Jason can call on the other Griffin team members to get assistance in construction, finance, cost estimation, deal structure, equity investment capital or just the advice that comes with the long standing history and track record of Griffin Partners.

Jason is the lead retail and office leasing agent for Griffin Partners' new multi-use development, Nassau Bay Town Square. He assisted in bringing the Retail Phase I development up to 70% pre-leased to enable construction to begin. As the Phase I retail is completed, Jason has continued to pre-lease to tenants for the Phase II retail to begin development.

Jason was a member of the Phi Gamma Delta fraternity and a varsity baseball player while attending the University of Texas and graduated with a Bachelor's of Liberal Arts degree. In addition, he's been a member of the Houston Livestock Show & Rodeo Breeders Greeters Committee since 2001 which helps coordinate one of the world's largest livestock shows.

Jason and his wife have two children and participate in many community organization activities .

A Strategic Partner of



iCORE GLOBAL

We believe that transparent business practices, high quality standards, and long term business relationships are the key to success in corporate real estate. At iCORE, we have taken conflict-free services to a new level where we are your full time advocate. Our mission is to provide our clients with the most comprehensive corporate services package available, operating on the behalf of our client for the express purpose of maximizing their business potential across the world. We see past the deal at hand, focusing our energy on the long-term sustainability and growth of each individual company.